

Behnam Jafari Balalami

Chief Product Officer & Business Architect

I turn messy, complex problems into clean systems that scale — products, businesses and platforms that work in the real world and keep working as they grow.

The full dossier

Book a 30-minute call (<https://calendly.com/bjafaribox/30min>)

TEHRAN • OPEN TO
RELOCATION

REPLY TIME **Within 2**
business days

01

EVIDENCE

Where the numbers are

The figures that carry a source — with what each one counts, and where it came from — are on the Experience page, next to the role that produced them.

See the sourced figures

02

PROOF

Three pieces of work that answer “can he actually do it?”

Work



Shalize

Precious Metals Ops · 2025 – 2026

Rebuilt a physical gold business into an operating system.

Shalize — Full case



Ketabno

Social Reading · 2022 – 2023

Launched a national reading platform in about three months.

Ketabno — Full case



Mehrabani & Soha

Digital Philanthropy · 2023 – 2024

Closed the trust loop in digital philanthropy.

Mehrabani & Soha — Full case

03

FIT

What I am open to

Full-time, fractional or advisory. Tehran-based, open to relocation and to remote roles in any timezone that overlaps Asia/Tehran by four hours or more.



Chief Product Officer

A company with a product function that has outgrown its process.



Chief Operating Officer

A business whose growth is now limited by its own operating system.



Head of Product / VP Product

A portfolio that needs one owner and one language across it.



Fractional / Advisory

A founder who needs the architecture right before hiring the team.

NEXT STEP

That is the brief. The next move is one message.

Tell me the problem you are carrying. If I am not the right person, I will say so and suggest who might be.

Get in touch

Book a 30-minute call (<https://calendly.com/bjafaribox/30min>)

I reply to every serious enquiry within 2 business days.